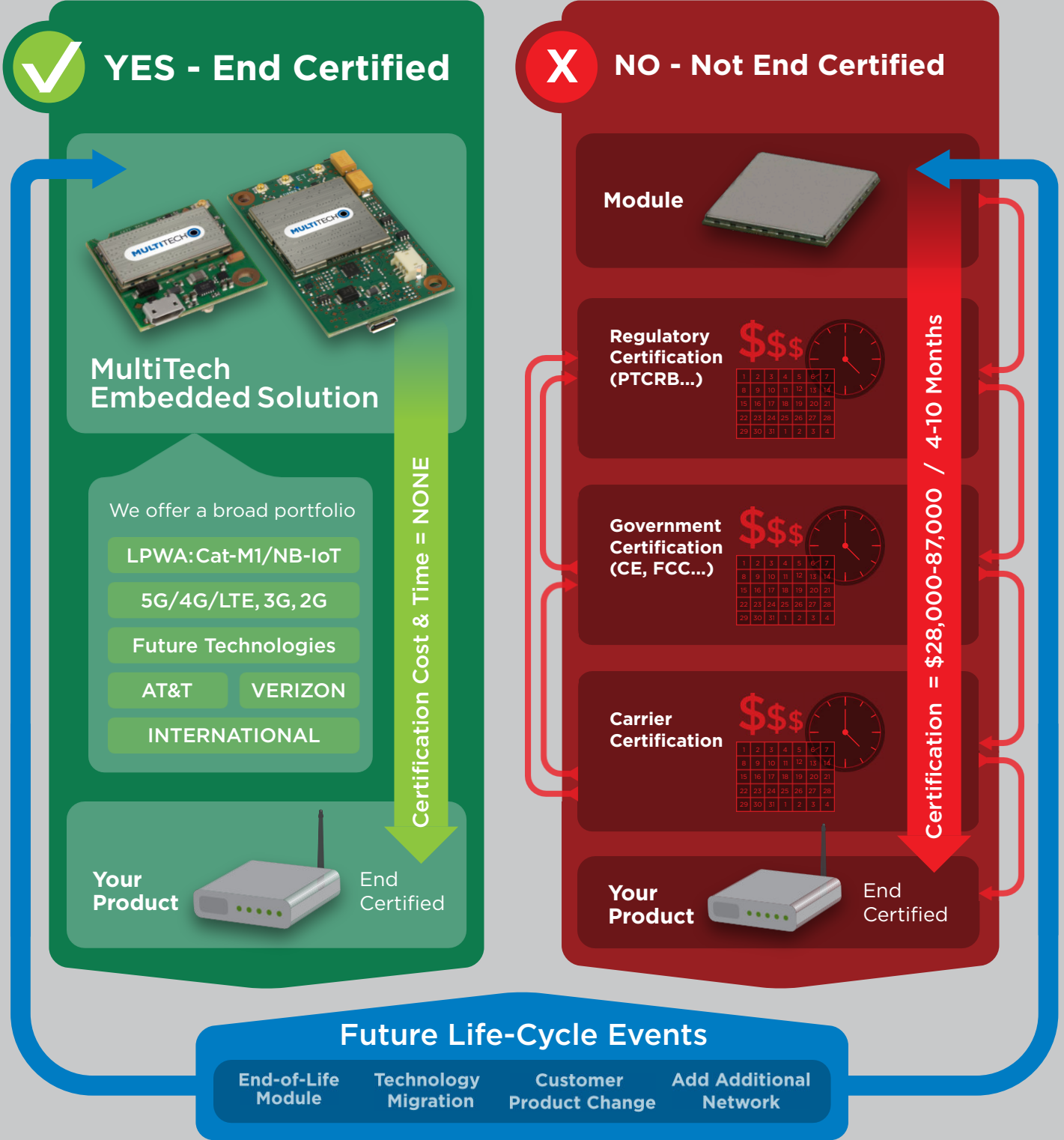


Embedded Certification Story

Two possible paths to your product solution...



Total Cost of Ownership

Your checklist with MultiTech

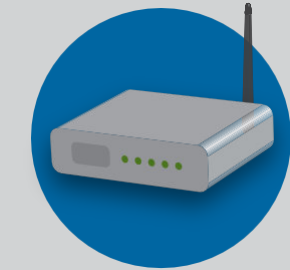
Leverage our years of experience in embedded communication products and world class portfolio of drop-in embedded solutions

Easy



Simplifying the connected products, connected services journey

Your Product End Certified



Your Choice

Your comprehensive requirements checklist to design in a standalone module

✓ **Non-Recurring Engineering Expense:**
✓ Large upfront investment, before product has been validated in the market

✓ **Life-Cycle Management:**
✓ Manage module EOL issues, module firmware updates, recertifications as you modify your hardware design, etc.

✓ **Cellular Development:**
✓ Complex and fragmented market
✓ Difficult RF design considerations
✓ Time and cost to build expertise

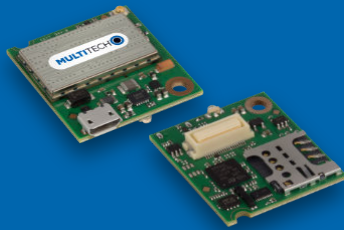
✓ **Hardware Design:**
✓ Custom design for all module and product variations, including supporting components

✓ **Certifications:**
✓ Lengthy and risky certification process, potentially resulting in millions of dollars in lost opportunity costs

Complicated

Flexible Form Factors Wide variety of embedded form factors to meet ANY of your needs.

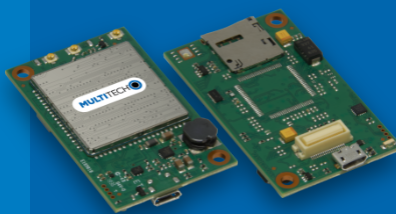
SocketModem® MTQN



Cellular Modem or System-On-Module

SocketModem MTQN is more power efficient and over 50% smaller

SocketModem® MTQ



Cellular Modem Or System-On-Module

Developer friendly for quick asset deployment - design in or retrofit

SocketModem® Cell



Cellular Modem Universal SocketModem Footprint

Largest portfolio of connectivity options

Developer Support

Committed to helping you succeed!

- Developer Tools - HW and SW
- Extensive Documentation
- Design Services
- Developer Support Sites
www.multitech.net
support.multitech.com
- Industry Leading Support Staff
- 15 years average tenure



Support Information

These services are aimed at installation support, protecting your investment, extending the life of your product, and reducing the total cost of ownership

- 1-to-1 telephone-based priority installation support
- Post-installation troubleshooting
- Configuration assistance
- Customized OEM Program

Products include a two year warranty



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www.multitech.com